Lessons from Lac-Mégantic

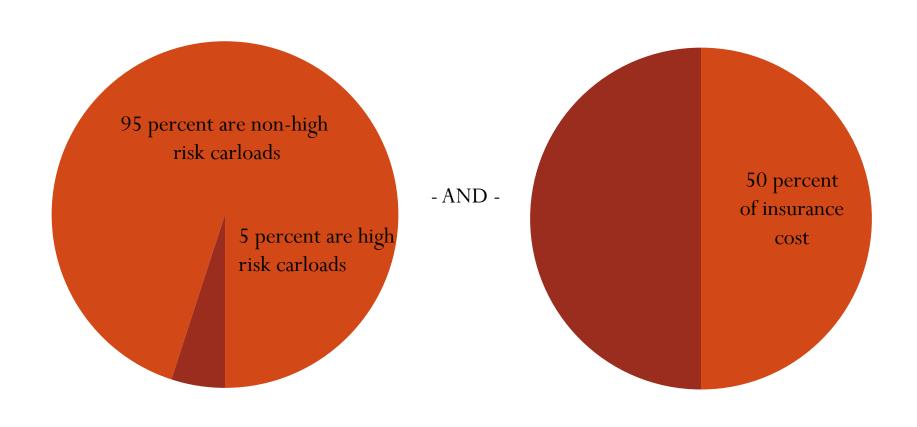
Risk in the Transportation of Dangerous Goods in Canada

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What is a DANGEROUS GOOD?

- Classified under the Act, a dangerous good includes:
 - Explosives
 - Gases
 - Flammable liquids which includes crude oil
 - Poisonous materials
 - Radioactive materials
 - Corrosive

What does a dangerous good represent to a railway?



THE PROBLEM:

RISK AND INSURANCE

1. RISK:

- unquantifiable
- uncontrollable
- unknown until the transit has been complete

"... one impatient driver, one faulty repair by the owner of a tank car or one prankster — not a terrorist — caused an incident which could have been disastrous if the accident had involved the release of these materials." - Charles Moorman, CEO of Norfolk Southern

2. INSURANCE:

- Number of insurers willing to write railway insurance has contracted
- Also insurers will not provide the coverage needed down from \$1.5 billion to about \$1 billion
- The next loss could spell the end of the railway. And the end of insurance to all railways. This would seriously impact the economy.

Industry Weighs In . . .

"There is not enough available coverage in the commercial insurance market anywhere in the world to cover the worst case scenario."

> - James Beardsley, Global Rail Practice Leader, Marsh and McLennan Insurance

"Your worst nightmare is sabotage of a train carrying a toxic substance in heavily populated area. The estimates of lives and damage — I don't even want to repeat what it would be."

- Hunter Harrison, CEO, CP

"The accident in Graniteville for example at a different time of day would've potentially bankrupted the safest railroad in the country. Every railroad knows it could happen to them."

> - James Beardsley, Global Rail Practice Leader, Marsh and McLennan Insurance

"The DOT-III tank cars are vulnerable to puncture even at moderate speeds"

- Transportation Safety Board of Canada

"The DOT-III tank cars are one of the most important systemic issues in the July deadly explosion in Lac-Mégantic, Quebec."

-Claude Mongeau, CEO, CN

FOUR POLICY CHOICES OF THE PAST COMBINE TO CREATE A "BET THE COMPANY" RISK FOR RAILWAYS

- 1. Common Carrier Obligation
- 2. Poor Regulator Oversight
- 3. The Tank Cars (DOT-III)
- 4. Insurance

1. COMMON CARRIER OBLIGATION

- Requires railways to carry all goods presented for carriage
- Although subject to "reasonable limits" the obligation has been narrowly interpreted:

Following the Lac-M \acute{e} gantic tragedy, CP requested that the Canadian

- Transportation Agency disallow MMA access to its network until its safety and risk profile had been assessed.
 - CP's request was denied

In 2009, Omaha-based Union Pacific was compelled to carry chlorine over

long distances even though manufacturers could access chlorine in closer proximity.

2. POOR REGULATOR OVERSIGHT

Report of December 2011 by Scott Vaughn, Canada's top environmental watchdog. It found Transport Canada:

- Doesn't know who is transporting dangerous goods
- Doesn't follow-up or track high-risk violators to ensure they'd changed their ways
- Isn't aware of what is contained in the rail cars criss-crossing the country
- Inadequately trains its inspectors
- Poorly designs its inspections
- Had approved only <u>half</u> the country's Emergency Response Plans, leaving communities and first responders at great risk
- Poor oversight meant that shippers were complying with documentation, labelling and placarding about 50 percent of the time
- The report found: "These weaknesses were identified more than five years ago. They have yet to be fixed."

3. SAFETY AND THE TANK CARS

"Authorities demand and expect railroads to set the bar for safety — often with very little acknowledgement of the industry's stellar safety record yet seems to be setting a paradox for tank car safety standards"

Douglas John Bowen, Managing Editor, RailwayAge

"The DOT-III's are today's Ford Pinto."

Karen Darch, Rail Safety Advocate

"The DOT-III tankers can almost always be expected to breach in derailments."

US Transportation Safety Board

4. SAFETY AND INSURANCE

- Railways can no longer obtain the insurance they require
 and -
- Shippers refuse to share in insurance
 - In 2011, Union Pacific attempted to protect itself in the even of a spill of toxin. This was denied as the language was "overly broad".
 - CP attempted a similar limit. Chemical producers were outraged claiming that insurance as part of a tariff amounted to an "unreasonable term and condition"

Protecting Canadians and their communities

"Can we do this safer? Yes. But who's going to pay? If you decide this commodity must be moved in the public interest, then I think all of us have to pay. We all have a part to play here."

> - Hunter Harrison, CEO, CP Rail to Wall Street Journal, December 2013

POLICY OPTION

- If dangerous goods, such as oil, are necessary in the public interest, then we must all share the risk.
- High risk public interest enterprises, such as oil, banking and nuclear industry, all have such schemes.
 - Risk is pooled
 - everyone is implicated
 - long term policy must:
 - 1. incorporate the cost of exposure
 - 2. ensure that it is incorporated into freight rates
 - 3. create a fund to pay claims in the event of a release by a per barrel charge

THE ALTERNATIVES

- Governor Cuomo (New York) asked for a review of rail safety and spill preparedness
- Port of Portland will not allow any rail terminals to be built until safety is addressed
- Chicago proposes a fee on using older rail cars with revenue towards emergency response. Also proposed a ban of DOT-III cars from entering the city as a public nuisance
- Washington, D.C. and Albany, N.Y. have expressed concern about crude oil/rail in their communities
- Minnesota has advised that it is unable to deal with a major train oil fire